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For Immediate Release

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## Notice Concerning Differences Between Results for the Fiscal Year Ended December 31, 2017 and Results for the Fiscal Year Ended December 31, 2018

Tokyo, Japan – February 14, 2019 – FUJI SOFT INCORPORATED (“the Company”) hereby announces the difference in non-consolidated business results between the fiscal year ended December 31, 2017 and the fiscal year ended December 31, 2018, as follows.

1. Difference in non-consolidated business results between the fiscal year ended December 31, 2017 (January 1, 2017 – December 31, 2017) and the fiscal year ended December 31, 2018 (January 1, 2018 – December 31, 2018)

	Net sales	Operating income	Ordinary income	Net income	Net income per share
	Million yen	Million yen	Million yen	Million yen	Yen
Performance in fiscal year ended December 31, 2017 (A)	112,371	5,802	6,533	5,214	166.70
Performance in fiscal year ended December 31, 2018 (B)	130,646	7,071	7,918	6,094	194.75
Change (B-A)	18,274	1,268	1,384	879	—
Percentage change (%)	16.3%	21.9%	21.2%	16.9%	—

2. Reason for results differences between the fiscal year ended December 31, 2017 and the fiscal year ended December 31, 2018

Net sales increased year on year, attributable to robust sales of auto-related and machine control systems in the system integration business and strong sales of financial sector-related software development, which continued from the previous fiscal year, as well as to a considerable rise in license sales compared to the previous fiscal year. Operating income, ordinary income and net income increased year on year due to the sales growth, despite a rise in labor costs that resulted from structural strengthening and expenses associated with establishment of new offices.